

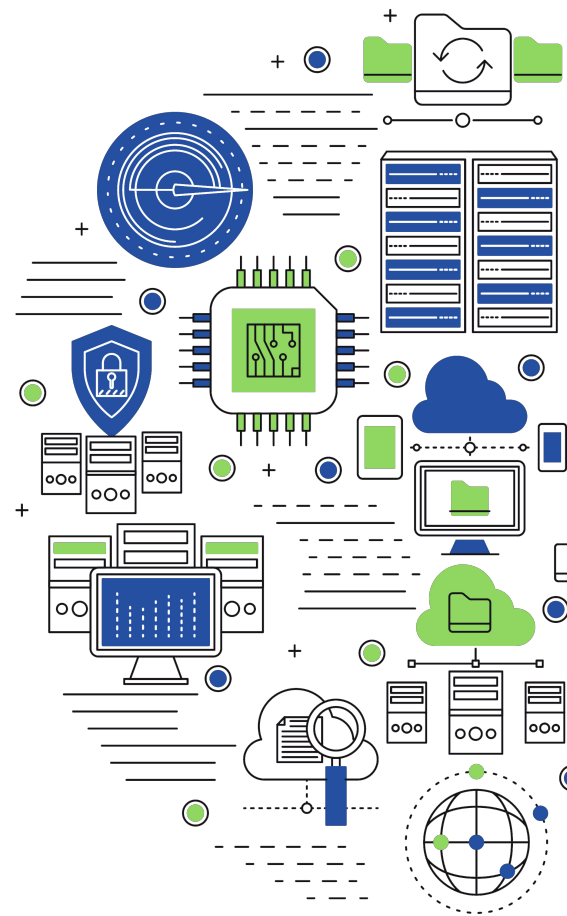
Since acquiring VMware, Broadcom has implemented huge changes that are impacting clients across the board. These include steep increases in renewal costs, a shift from licenses to subscription-only models, and an uptick in compliance audits accompanied by legal pressure.

On top of all this, Broadcom's introduction of rigid bundles has often failed to align with the unique needs of many Canadian organizations. As a result, businesses like yours are now urgently evaluating alternatives that offer more flexibility, cost control, and long-term stability.

THAT'S WHERE HVX COMES IN.

Having a trusted partner, HighVail, at your side will put you on the right track. We will help identify the right virtualization solution to fit your needs, and to work with you from start to finish, including:

- Conduct a zero cost virtualization environment analysis
- Recommend a solution design based on your needs, including a migration plan with turn-key pricing
- Implement a pilot to allow for evaluation and migration testing
- Build the production-ready environment and implement the migration plan



WHY MODERNIZE WITH HIGHVAIL?

At HighVail, we lead in delivering virtualization and modernization solutions. Our experts have extensive experience and a proven track record designing and implementing virtualization, cloud, and kubernetes (K8s) solutions across a diverse client base. We've proudly delivered solutions for mid-sized organizations to the large Canadian enterprises.

Our experience includes:

- Over 15 years of building and delivering VMware-based solutions
- Deep knowledge of alternative virtualization offerings
- Migration know-how and tooling required to move between solutions
- Formal training and post-migration services

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